Sage North America

Tech Partner Program

March 2025

Sage

Sage is committed to the success of our developer partner community. The Sage Tech Partner Program gives you access to the tools and resources you need to develop, test, and market your applications and components for Sage ERP, accounting, and other solutions. The products included under this program are Sage 50 US/CA, Sage 100, Sage 300, and Sage X3.

Access to tools and resources
Get our Software Development Kit*, which features the tools, sample code, and the resources you need to successfully develop and test applications.

Marketing opportunities
Leverage a Tech Partner badge that identifies your level and indicates you are a valuable member of the Sage partner community.

Technical services
Receive developer-specific application and technical support. Additional benefits include access to our knowledgebases, consulting services, early releases of our products, and more.

Invitation to participate in beta programs
As a Tech Partner, you will receive insights into product-line roadmaps and may be asked to participate in a beta program.

Tech Partner Program benefits and components
All benefits and requirements are subject to revision without notice.

Program benefits and components
Not-for-resale copy of the Sage product for development purposes (including updates)
Use of corresponding program logo
Software Development Kit (SDK), including coding samples, technical documents, and more (additional fees may be required depending on product)
Eligibility to participate in beta programs
Eligibility to participate in Sage advisory councils (by invitation only)
Discounted program enrollment fee for development on multiple Sage products
Technical phone and email support (number of cases vary based on level (see page 3)
Access to partner portal Knowledgebase, downloads
Access to marketing guidelines and resources
Invitations to Sage conferences, business partner forums, and training opportunities (fees may apply)

Sage technical services
Sage provides a wide variety of benefits under the umbrella of Sage technical services. Self-service support options include access to our knowledgebases and online forums, as well as subscriptions to support bulletins and newsletters. Technical support is available and covers Software Development Kits, as well as standard product support questions.

Sage

Many training options are available, including classroom, web-based, and Anytime Learning through Sage University.

- Conferences are offered periodically to provide additional training and opportunities to interact with your peers in a relaxed and collegial setting.
- The Early Release Program allows developer partners access to prerelease software and advance shipment of service packs and updates.
- Consulting services are available for most product lines and include architectural and design guidance, specialized code samples and demonstrations, problem detection and isolation, and more.

Eligibility requirements

We continually search for products that meet the needs of our diverse market. Any developer may apply to join the Tech Partner Program if the following requirements are met:

- Must complete the Tech Partner application and submit for approval
- Must agree and complete the Tech Partner Program Agreement
- Must pay sign-up and annual renewal fees (see program fees on next page)
- Must agree to complete required certifications (Sage X3 only)

The products developed must add functional value to one or more of the following solutions:

- **Start-up and Small business**
  - Sage 50 – U.S.
  - Sage 50 – Canada
- **Medium-sized business**
  - Sage 100
  - Sage 300
  - Sage X3

Note: Acceptance into the Sage Tech Partner Program is at the sole discretion of Sage. Participation in the program does not constitute an endorsement by Sage of a developer partner or a product. You may not imply in your marketing activities or elsewhere that Sage in any way sponsors or endorses your company, products, or services

Costs/Benefits	Sage 50 US/Canada (Category 1)	Sage 100 Sage 300 (Category 2)	Sage X3
Program fees (per product line)			
• Sign-up	$350	$2,000	$2,000
• Annual renewal	$250	$1,000	$2,000 + certification renewal fee(s). **See Sage University for current pricing.**
Additional fees • Source code		Sage 100: $7,000	
Support • Free cases	1	12	6
Discount • Multiproduct • partner discount	At sign-up, pay renewal price instead of sign-up price for second product line in same category. No discounts on renewals.		

Note: The listed dollar amounts are in US currency.

Next steps

If you are interested in joining the Sage Tech Partner Program, submit your **interest now**.